



# HazMat Safety Consulting®

AN AMERICASE COMPANY

WHEN THE DOT  
INSPECTOR  
COMES  
KNOCKING,  
WE HAVE YOUR  
BACK—EVERY  
STEP OF  
THE WAY

Department of Transportation (DOT) hazardous materials inspections can happen anytime—often without notice. Whether triggered by an incident, complaint, or random audit, these visits can be stressful, costly, and disruptive.

That's where **HazMat Safety Consulting (HSC)** comes in. Our team of former DOT Pipeline and Hazardous Materials Safety Administration (PHMSA) regulators and enforcement specialists helps companies prepare, participate, and respond effectively—turning inspections into opportunities to strengthen compliance, culture, and confidence.

**With HSC, preparation isn't just protection—it's peace of mind.**

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## Before the Inspection: Preparation Is Protection

A DOT inspection is easier to manage when your team is ready—and readiness starts long before the inspector arrives. HSC helps you:

- **Establish clear procedures** for meeting with investigators, managing documentation, and controlling access.
- **Conduct pre-inspection audits** that simulate real DOT visits, revealing vulnerabilities before regulators do.
- **Develop compliance binders**—digital or physical—with critical materials such as training records, shipping papers, SOPs, special permits, and security plans.

### Inspection Readiness Checklist

- ✓ Verify inspector credentials
- ✓ Centralize records
- ✓ Define points of contact
- ✓ Conduct mock audit
- ✓ Notify legal counsel

Helping companies bring their  
innovations to the global market, **SAFELY**





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- **Train staff for inspection readiness**, ensuring responses are consistent, confident, and compliant.
- **Verify compliance across every pre-transportation function**, from classification and packaging to marking and labeling, under 49 CFR and other applicable standards.

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## During the Inspection: Confidence in Every Conversation

When the investigator arrives, how you respond matters as much as what you've documented. HSC provides:

- **On-call inspection support** from former regulators who know the process inside and out.
- **Guidance on defining the inspection's scope and authority**, ensuring access is appropriate and controlled.
- **Strategies for effective communication**, including verifying credentials, limiting interviews to authorized personnel, and documenting all interactions.
- **Coaching on professional conduct**, so your team remains cooperative, courteous, and confident while protecting company interests.

With HSC by your side, even unannounced inspections are handled calmly, efficiently, and strategically.

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## After the Inspection: Respond—Don't React

Once the inspector leaves, the real opportunity begins—to learn, respond, and strengthen your compliance program. HSC supports every step of the process:

- **Review findings** and debrief with leadership and legal counsel.
- **Draft clear, factual responses** to Letters of Investigation (LOIs) or Notices of Probable Violation (NOPVs).
- **Implement corrective actions** to address legitimate findings and demonstrate proactive compliance.
- **Train teams** on updated procedures and lessons learned.
- **Document and communicate improvements** to reinforce your compliance culture.

Every inspection is a chance to improve. We make sure you come out stronger.

### The HazMat Safety Consulting Advantage

- **Experience that matters:** Our consultants have conducted and reviewed thousands of DOT inspections.
- **Regulator insight:** We know what investigators look for—and how to exceed their expectations.
- **End-to-end support:** From compliance strategy to inspection-day guidance and post-visit mitigation.
- **Objective expertise:** As packaging-neutral consultants, we focus solely on compliance—your best interests always come first.

### When the Inspector Comes Knocking, Don't Face It Alone

Partner with HazMat Safety Consulting and transform inspection anxiety into lasting compliance confidence.

Contact one  
of our experts:  
800-981-4914

